

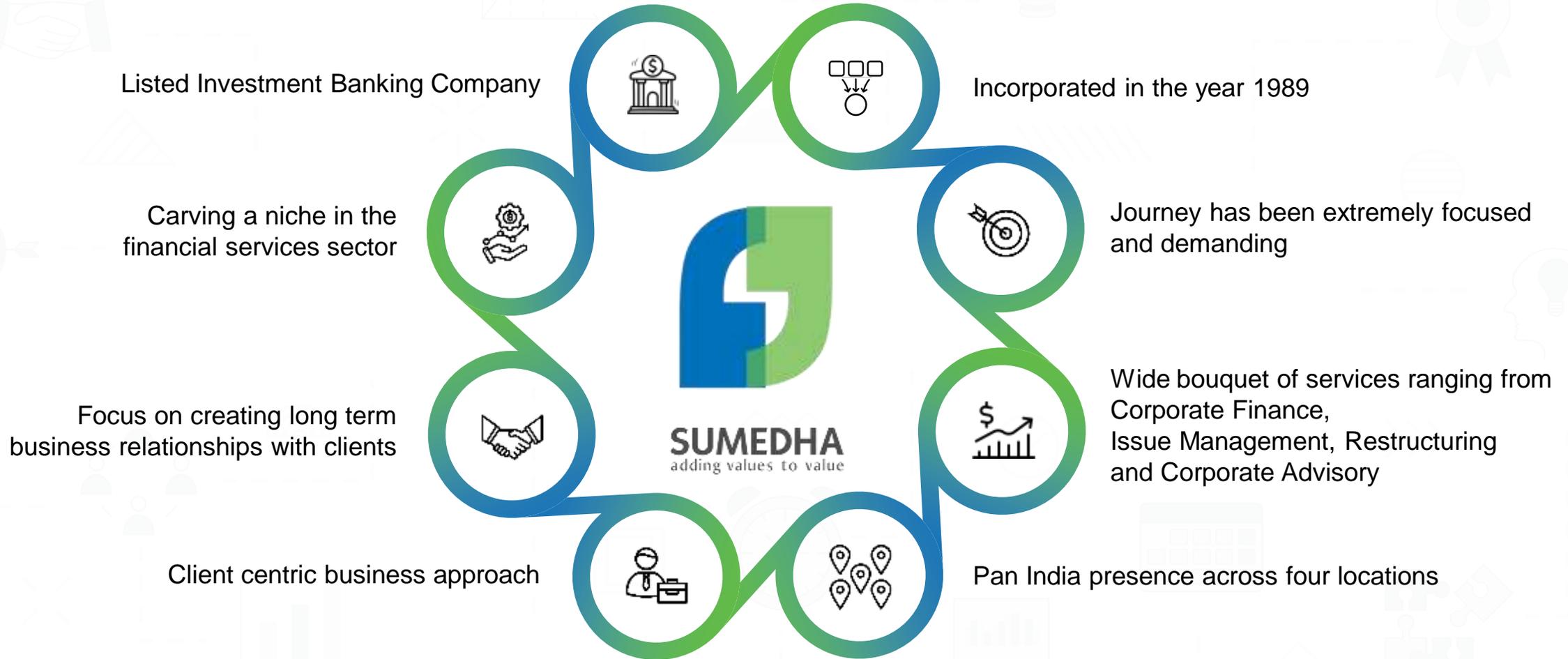


**SUMEDHA**  
adding values to value

# INVESTMENT BANKING

Corporate Profile

# About Us



# Sumedha Milestones

- Started Operations from Kolkata. Gradually expanded to Delhi, Mumbai and Bangalore
- IPO – With BSE & CSE Listing
- NSE trading membership for equity and derivative broking

1995 - 2004



- Dr. Basudeb Sen, M.A.(Eco), Ph.D. and an Alumnus of Harvard Business School, joins the Board
- DP services for NSDL
- Currency derivative
- Commodity broking at MCX (through subsidiary)
- Employee Stock Option Scheme ESOP launched
- Opened branches at Ahmedabad & Hyderabad
- Re-launched website [www.sumedhafiscal.com](http://www.sumedhafiscal.com)

2005 - 2010



- BSE membership for Cash & Derivative Broking
- SFSL ESOP 2011 announced and modified in 2018.
- Brand Equities Treaties Ltd (part of Times of India group) invested in Sumedha
- SEBI approved Portfolio Management Services launched
- Successful rebranding of Sumedha
- Promoted Sumedha Management as Insolvency Professional Entity

2011 - 2019



- Focus on Investment Banking & Merchant Banking activities
- Mr. S A Ramesh Rangan (Ex-MD State Bank of Patiala) and Mr. Santanu Mukherjee (Ex- MD State Bank of Hyderabad) joins the board.
- Net worth crosses Rs. 59 crores
- Market capitalisation currently exceeds Rs.53 crores
- Partnered with Urushya Wealth Management LLP to launch AIF Cat II fund
- Shareholder base increased to 10000 shareholders

2020 - 2025



# Sumedha Philosophy & Value Proposition

## Vision

Integrity, Commitment,  
Accountability, Respect,  
Transparency and Fairness

## Mission

To strive for client satisfaction by  
providing integrated financial solutions  
through excellence , integrity and  
teamwork fostering continuous growth  
for our stakeholders

## Values

To be the best financial  
Service provider and be a  
one stop shop for all solutions



### Approach

- Focus on creating long term relationships – a trusted partner



### Execution Orientation

- High quality execution by an experienced team of professionals



### Professional Integrity

- Strong emphasis on confidentiality and integrity in a sensitive business environment



### Track Record and Experience

- Proven Expertise in analyzing and advising on various business and financial models
- Ability, experience and creativity to structure result-oriented financial solutions

# Sumedha Group: Business Verticals

**IBC Practice**



**Investment Banking & Merchant Banker**



**Audit & Assurance**



**Alternate Investment Fund (Category II)**



# Insolvency Bankruptcy Code Practice



**Insolvency  
Advisory**



**Resolution Application**



**Voluntary Liquidation**



**Management  
Buy-outs**



**Business Turnaround  
and growth**

## Major Transactions

Name of the Company	Amount of Resolution (In Crs.)	Current Status
Pro Minerals	274	Successfully Resolved
Gloster Cables	72	Successfully Resolved
Kitply	175	Successfully Resolved
Keti Highway Developers	18	Successfully Resolved
Adhunik Steel	230	Submitted Resolution Plan
Suryachakra Group	10	Successfully Resolved
Indu Projects	501	Successfully Resolved
Twenty First Century Wire Rods	42	Submitted Resolution Plan
IBPIL	1048	Successfully Resolved
Dimension Steel & Alloys Pvt. Ltd.	22	Successfully Resolved
Ennore Coke Ltd.	18	Successfully Dissolved
Lanco Vidarbha Thermal Power	296	Ongoing Liquidation
Karuturi Foods Pvt. Ltd.	4	Successfully Dissolved
MBE Coal & Mineral Technology India Pvt. Ltd.	12	Successfully Resolved

## Empanelled with



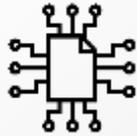
Website: <http://sumedhamanagement.com/>



# Investment Banking



Merchant  
Banking



Debt  
Syndication



Stressed  
Asset Resolution



Mergers &  
Acquisitions



Equity  
Placement



Mutual Fund  
Distribution

# Merchant Banking

Corporate Advisory

Takeover

Private Placement

Delisting

IPO / Rights Issue

Buyback of Shares

**The Rasoi Group**



**PODDAR**  
PIGMENTS LTD.



# Debt Syndication

Project Finance

Construction Funding



Loan against Property



Working Capital Finance



Trade Finance & Structured Products



Short Term & Long Term Loans



External Commercial Borrowings



Real Estate Funding



# Stressed Assets Resolution



Restructuring of Debt : CDR / Bilateral

Settlement : OTS / Negotiated

Recovery Agent

Resolution through ARC

Distressed Funding



ADITYA COKE



# Mergers & Acquisitions



SONODYNE

OnProcess

pricol

Hada Textile Industries Ltd

malthan alloys ltd

WHITE OAK  
CAPITAL MANAGEMENT

ROHIT  
FERRO-TECH LIMITED

JBG Jai Balaji Group

Soma Enterprise

ARSS  
Shaping the future

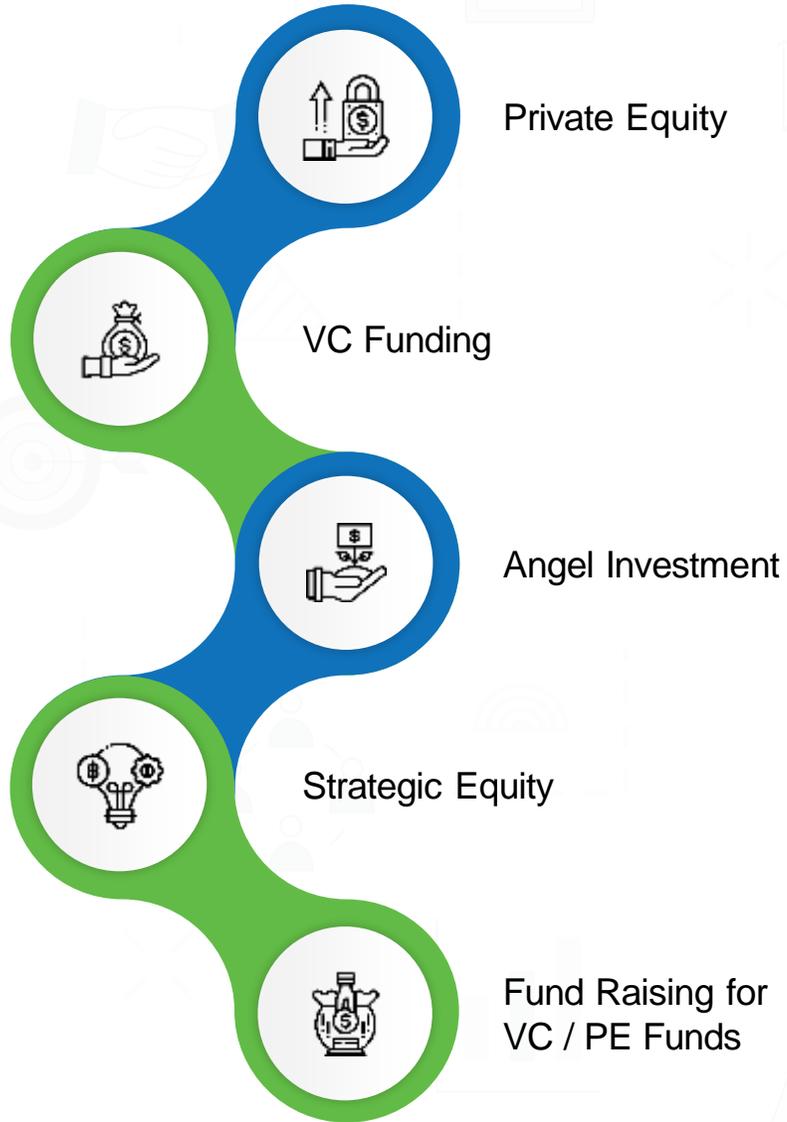
MSP  
GROUP



CDE

MYA  
MINYU

# Equity Placements



**ATULYA LTD.**



# Others

TEV Study



Project Reports

Corporate Consulting



Valuation



# Our Board



**Mr. Vijay Maheshwari**

**Chairman**

Promoter and Director with 4 decades of experience in various areas ranging from Finance, Audit & Taxation



**Dr. S.A. Ramesh Rangan**

**Independent Director**

38 years of experience in the banking sector; Served & Retired as MD, State Bank of Patiala



**Mr. Santanu Mukherjee**

**Independent Director**

More than four decades of Experience in Banking sector. Served as MD of State Bank of Hyderabad. Currently on the board of many blue chip Company



**Mr. Rana Som**

**Independent Director**

He is the former Chairman & Managing Director of NMDC, Director of State Trading Corporation, CMD of Hindusthan Copper Ltd



**Mr. Deepankar Bose**

**Independent Director**

A Retd. CGM of SBI, Executive President and Head Corporate Centre of Bandhan Bank. Presently the Chairman and Public Interest Director of Calcutta Stock Exchange and Independent Director in various Public Limited Companies



**Mr. B.S. Rathi**

**Wholetime Director**

Accomplished Chartered Accountant specialised in project finance, corporate debt restructuring and creating business models



**Mr. Mohit Bhuteria**

**Independent Director**

Accomplished CA and an IRP, Registered Valuer, is a managing partner in M/s A C Buteria & Co. He is also the Chairman, Corporate Law Committee at 'ACAE and Views Exchange' and an Independent Director of GKW Ltd.



**Mr. Anil Birla**

**Non-Executive Director**

Practicing Chartered Accountant & Insolvency Professional with wide ranging experience in Audit, Strategy Formulation and Financial Planning



**Mr. Bijay Murmura**

**Non-Executive Director**

Accomplished Chartered Accountant & Insolvency Professional, guides all issues pertaining to securities, shares, IBC, and Financial markets



**Ms. Garima Maheshwari**

**Non-Executive Director**

10 years of rich experience in Financial Services & Consultancy, working as an Investment Banker at Singapore & Mumbai

# Our Team Members



**Mr. K.K. Kabra**

**President- Investment Banking**

His domain areas remains recovery & portfolio resolution. Successfully dealt with resolution of ARCIL portfolios since 2006. Has excellent relationships with lawyers, valuers and Govt Officials and regularly works with all ARC's in the country.



**Mr. Ajay K Laddha**

**President – Investment Banking**

Accomplished CA & CWA with 20+ years of experience both in manufacturing and service industry. Actively involved in investment banking and have profound knowledge and experience in the area of merchant banking, private equity, investment advisory and valuation. Also, actively involved in business development.



**Mr. Nikhil Dujari**

**Vice President – Investment Banking**

He presently takes care of debts syndication and other debt related transactions executed by the Mumbai branch. He is also actively involved in business development and relationship building at Sumedha.



**Mr. Vivek Dudheria**

**Vice President – Investment Banking**

Chartered Accountant & Cost Accountant with 31+ years of distinguished experience in leading organization across sectors. Proven track record in financial management, strategic planning and leadership.



**Mr. Debjit Adak**

**Vice President – Investment Banking**

A Management Graduate with 17 years of hands-on work experience in Equity Research, Portfolio Management and Valuation Services. He is associated with our Company since 2010.

# Our Team Members



**Mr. Binslee Alexander**

**Vice President – Investment Banking**

A seasoned professional with 16+ years of expertise in deal origination, execution, and monitoring, disbursing over INR 1.5 billion. Skilled in investment banking, wealth management, real estate, warehousing, fractional ownership, fundraising, and deal closures.



**Mr. Himanshu Kaushik**

**Assistant Vice President – Investment Banking**

An Ex-Banker with around 14 years of experience in Banking, Appraisal of Credit Proposals and handling corporate clients to cater their financial requirements



**Ms. Zeba Shaukat**

**Senior Manager – Investment Banking**

A qualified CS with 7 years experience in Merchant Banking and has expertise in handling various Corporate Planning, restructuring activities, Takeover, Right Issue, Public Issue, Buyback, Preferential allotments, Qualified Institutional Placements, Mergers, Demergers, Delisting and Valuation of Business



**Ms. Sudeshna Biswas**

**Manager – Investment Banking**

A management qualified professional with 7 years of experience in Loan Syndication & Investment Banking. She has a strong expertise in Financial Modelling and Credit Analysis



**Ms. Debalina Mitra**

**Manager – Wealth Management**

She is responsible for overseeing fund administration, investor services, and operational efficiency. With expertise in streamlining processes, she ensures smooth fund operations and regulatory compliance.

# Our Team Members



**Mr. G L Dadhich**

**Chief Financial Officer**

He brings 40+ years of experience in financial reporting, audits, and regulatory compliance. A seasoned expert, he ensures precision and adherence to financial standards.



**Ms. Dhvani Fatehpuria**

**Company Secretary & Compliance Officer**

FCS, LLB with an experience of around 17 years in secretarial and legal advisory. She brings with her a successful career in managing compliance, corporate affairs and regulatory matters



**Ms. Ritupriya Chakravorty**

**Head – Human Resource**

A seasoned HR professional with over 16+ years of experience across various domains. She has worked in a variety of HR roles encompassing Generalist and Strategic HR activities from ground-up to top down



**Mr. M.L. Jain**

**Advisor**

An Ex – Banker & Insolvency Professional who has got a plethora of knowledge in credit and relationship management. As branch head, he has a successful track record in relationship development with various FIs & Banks.

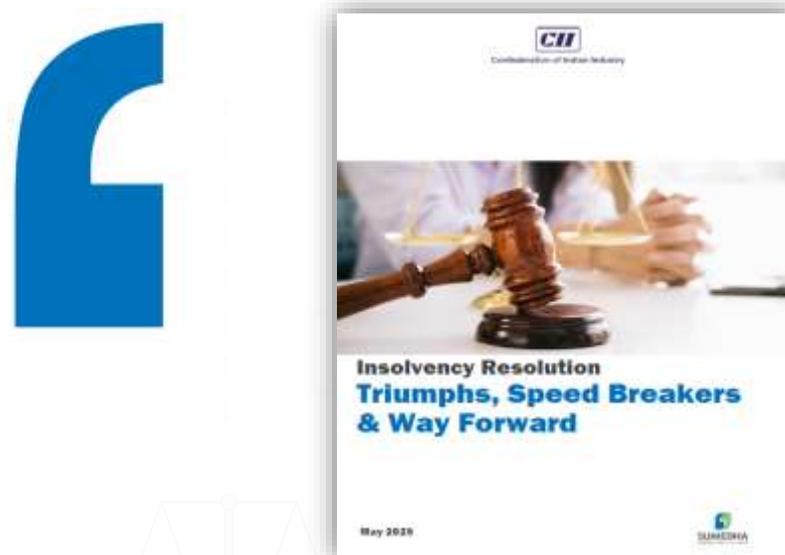
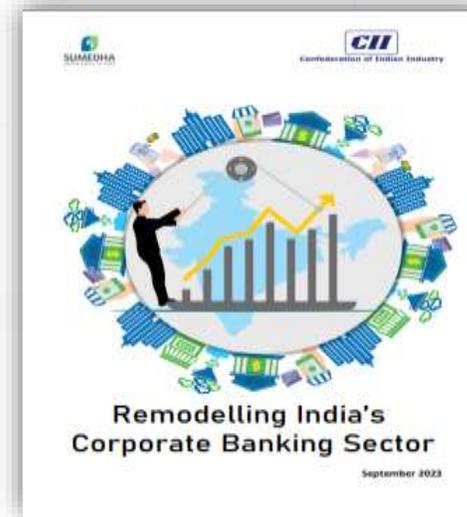
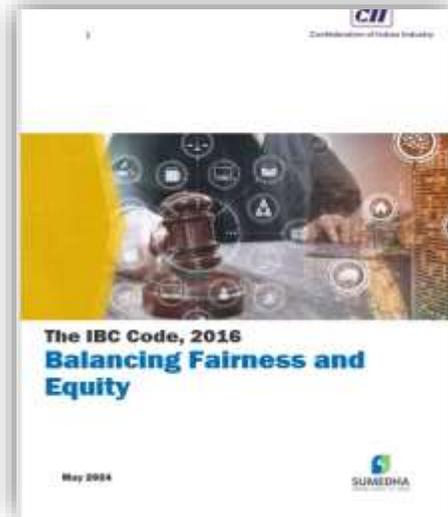


**Mr. Tanay Mukhopadhyay**

**Advisor**

An Ex - Banker with around 38 years of experience in Banking Operations, Recovery & Financial Management. Actively handles all debt related and restructuring mandates

# Our In-house Key Publications



We have a strong presence in the Social Media ....



**Just One  
Click Away ....**

# Contact Us

## Registered & Corporate Office

### KOLKATA

8B Middleton Street, 6A Geetanjali,  
Kolkata – 700 071

Telephone: +91 33 6813 5900

Email: [kolkata@sumedhafiscal.com](mailto:kolkata@sumedhafiscal.com)

Contact : Mr. Vijay Maheshwari / Mr. Bijay Murmuria

M: +91 98300 39390

### MUMBAI

C-703 "Marathon Innova", Off Ganapatrao Kadam Marg,  
Opp. Peninsula Corporate Park, Lower Parel (W), Mumbai -  
400 013

Telephone: +91 22 4033 2400

Email: [mumbai@sumedhafiscal.com](mailto:mumbai@sumedhafiscal.com)

Contact: Mr. B.S. Rathi / Mr. Ajay Laddha

M: +91 98306 12006

### BANGALORE

"Park Plaza", 1st Floor, No. 1 Park Road, (Off. Infantry  
Road),

Tasker Town, Bangalore – 560 051

Telephone: +91 80 4124 2545

Email: [bangalore@sumedhafiscal.com](mailto:bangalore@sumedhafiscal.com)

Contact: Mr. Anil Birla

M: +91 99019 02545

### NEW DELHI

422, 4<sup>th</sup> Floor, Asan Chambers – II  
Bhikaji Cama Palace, New Delhi 110066

Telephone: +91 11 4165 4481 / 82

Email: [delhi@sumedhafiscal.com](mailto:delhi@sumedhafiscal.com)

Contact : Mr. Himanshu Kaushik

M: +91 95555 51424

